



January 28, 2015

Mr. Thomas (Luke) Patton
B.W. Hovermill Co., Inc.
6615 Tributary Street, Ste. C
Baltimore, MD 21224

Re: Recommendation

To Whom It May Concern:

In my experiences with Hovermill Flooring for more than 13 years, I have found both their office and field teams a perfect retail Flooring Contractor who builds long-term relationships and fosters Teamwork between owners/tenants and other sub-contractors, alike. I say this based primarily on my experience with Hovermill completing complicated urban Supermarkets – both new and remodels - as well as standard suburban stores.

That said - I also find Hovermill:

- To be pro-active and creative in their problem solving abilities.
- Producing a high quality product that they care about and stand behind.
- Was diligent in meeting their promised milestone/completion dates.
- Was mindful of project “extras”.
- Had the right amount of experience and resources.
- Had a fantastic attitude and acted in a very professional manner throughout the projects.

In sum: Flooring Contractors have different levels of proficiency and expertise. If your project requires the “A-Team”, then working with Hovermill is the ideal choice – no issues.

If you should have any questions, please do not hesitate to call me at 410.487.2637.

Very Truly Yours;

A handwritten signature in blue ink that reads "K. M. Ross". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Kevin M. Ross
Construction Project Manager
Harris Teeter Markets
701 Crestdale Drive
Matthews, NC 28105

